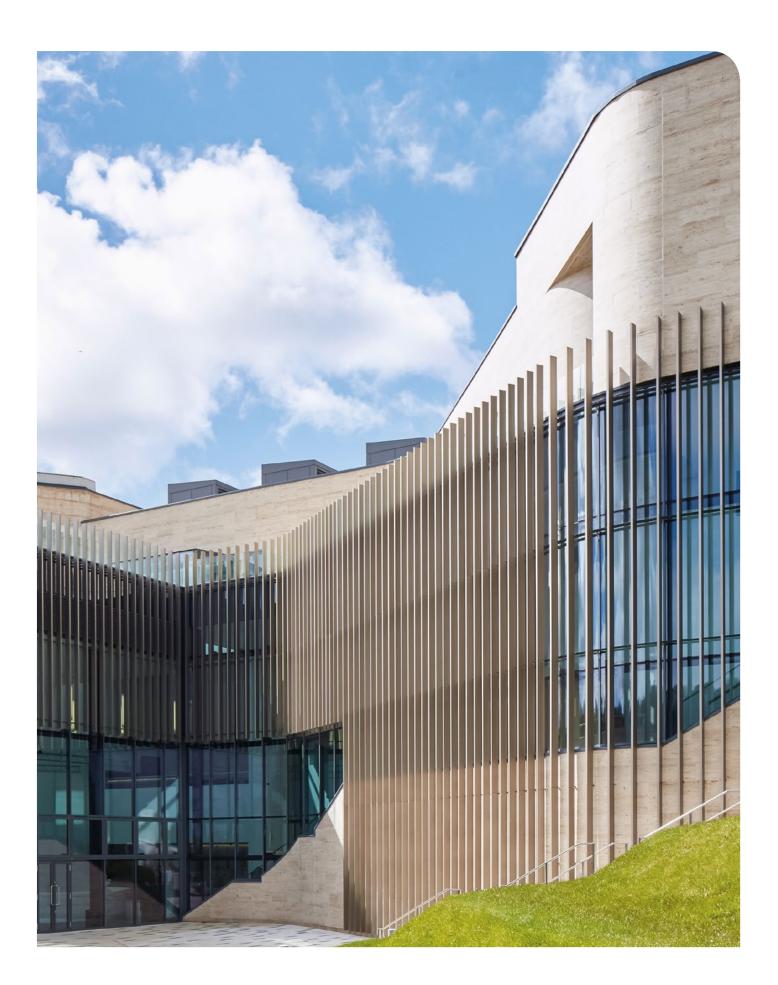
# The Alumasc Group plc Interim Report 2018/19





# <section-header>







ARCHITECTURAL SCREENING, SOLAR SHADING & BALCONIES

HOUSEBUILDING PRODUCTS & ANCILLARIES

# alumasc

The Alumasc Group provides premium building products, systems and solutions for specialist markets.

D



# The latest online...

Certain information and topics may be covered in greater detail online.

www.alumasc.co.uk

# WELCOME

# Half Year Financial Highlights

Half year to 31 December	2018	2017
Continuing operations:		
Revenue (fm)	44.3	42.6
Underlying profit before tax (£m)	2.3	3.5
Underlying earnings per share (pence)	5.0	7.8
		2.0
Statutory profit before tax (£m)	3.4	3.0
Basic earnings per share (pence)	8.4	6.9
Dividends per share (pence)	2.95	2.95
Net (debt)/cash at 31 December (£m)	(0.3)	2.4
Order book (£m)	27.5	23.6

A reconciliation of underlying to statutory profit is provided in note 4 to the interim financial statements.

## Who We Are

Alumasc is a specialist supplier of premium building products.



### What We Do

We provide high quality systems and solutions, the majority of which manage the scarce resources of water and energy in the built environment.



### Our Values We behave with integrity. We build strong relationships and trust. We have an entrepreneurial approach. We deliver what we say we will.



### **Our Vision**

To exceed customer expectations. To provide a safe and stimulating place for our employees to work. To generate superior shareholder returns over the medium to longer term.

# **REVIEW OF INTERIM RESULTS**



"Whilst our first half performance reflects the continuing challenging market conditions, we expect the second half to benefit from strong order books and recent management action taken to increase profit. Together with strategic initiatives undertaken in the past eighteen months, we remain confident in the future."

**Paul Hooper** Chief Executive

### **Overview**

Alumasc has been repositioned to become a dedicated supplier of premium building products to the UK construction industry and to seek opportunities to expand internationally. In the first half of the year, management's focus has been on accelerating delivery of the strategic objectives set out in our last annual report and taking restorative action in those businesses that did not perform to expectations in the first half year.

Trading in the first half of Alumasc's financial year reflected a lower than anticipated level of larger project activity, including exports, particularly in our Levolux and Gatic businesses mainly due to project delays. The group also saw a lower level of commercial new build activity in the UK construction market than in the first half of the prior year. This market sector represents circa 30% of Alumasc's business and is Levolux's principal market.

However, order intake in the first half of the financial year was 20% ahead of the prior first half, driven by Levolux, and this bodes well for the group's second half performance with an increased number of larger projects expected to convert into revenue later in the financial year.

### Strategic development

### 1. Developing further opportunities for specification cross-selling a "building envelope" of the group's exterior building products

This initiative has been increasingly successful across our Roofing, Water Management and Levolux balconies businesses. Encouraged by progress in this area, we have now integrated Alumasc Roofing into our Water Management division to drive further growth in our "Rain to Drain" strategy.

### Improving the group's quality of earnings and operating margins through the proactive management of our portfolio of businesses

Over the last eighteen months, through the acquisition of the Wade drainage business and divestment of our Scaffolding Products and Alumasc Facades businesses, the group has acquired incremental net operating profits of £0.7 million for a net purchase consideration of £2.5 million, representing a pro forma pre-tax return on investment of 28%. Whilst we continue to seek opportunities to grow the group through further acquisitions, we have no plans to make further divestments.

### 3. Developing a more cost-efficient operating structure

We plan to reduce the number of operating sites across the group from ten to six over the next three years and to share common overhead structures where it makes sense to do so. Towards the end of the first half of the current financial year, action was taken to reduce the fixed cost base of the group by over £1 million on an annualised basis from financial year 2019/20, with particular focus on simplifying the structure of the Roofing & Water Management Division.

As previously announced, Alumasc intends to re-list its shares on the Alternative Investment Market (AIM) later this financial year.

### Prioritising and focusing investment to support both organic growth opportunities and acquisitions

Following the successful commissioning of the new Timloc factory last year, the Board considered in depth whether to undertake a similar project for our Rainwater and Drainage business, AWMS, near Kettering. In view of current market conditions and the availability of freehold land and buildings in the group, both nearby and elsewhere in the Roofing & Water Management division, we have decided not to invest in a move to a wholly new site where the estimated capital costs had been circa £8-9 million. Options are being evaluated to better focus investment in capacity at a far more modest capital cost where we see specific opportunities to deliver strong incremental returns for shareholders. We do not believe that this will impact our growth ambitions for the Roofing & Water Management division. However, it will preserve headroom within committed financing facilities to grow the group further through acquisitions, should the right opportunities be found at the right price.

### First half performance

Group revenues from continuing operations were £44.3 million, some 4% above the prior first half of £42.6 million. On a like-for-like basis, excluding the benefit of Wade which was acquired on 31 January 2018, group revenues were 2% lower for the reasons described in the Overview section opposite. Like-for-like UK sales were up 3%, but export sales were down 33%.

Gross margins of 28.7% were lower than the prior year's 31.1% due to the lack of marginal profit contribution to fixed costs from larger construction projects, including exports, together with margin pressures in UK new build commercial and infrastructure markets, where competition is more intense against a background of currently lower market demand. This has impacted our solar shading business, Levolux, and Gatic within our Roofing & Water Management division in particular. Gross margin also reflected investment in project support resources at Levolux and the higher fixed cost of the new Timloc factory commissioned in December 2017. Net underlying operating expenses were well controlled, amounting to £10.3 million in the first half year. Excluding the impact of the Wade acquisition, they were marginally below the prior year of £9.7 million. The action taken to reduce the group's cost base by £1 million, described above, did not have a material impact in the first half of the financial year but will begin to benefit in the second half year, with the full saving realised in 2019/20.

Underlying group operating profit was £2.4 million compared with £3.6 million in the prior first half year, with all the shortfall arising at Levolux and Gatic. Underlying group operating margins were 5.4% (2017/18: 8.4%).

Underlying profit before tax was £2.3 million (2017/18: £3.5 million) mainly due to the lower underlying operating profit, but also higher interest costs on borrowings reflecting a higher average level of net debt in the period following the acquisition of Wade last year.

Reported profit before tax of £3.4 million was 13% above the previous first half result of £3.0 million, benefiting from a net nonunderlying credit of £1.1 million. This included a £2.8 million gain relating to Alumasc Facades, treated as a discontinued operation in the interim financial statements following the sale of this business on 31 October 2018, partly offset by a one-off past service cost pension charge of £1.1 million described further in the financial review below. A full reconciliation of underlying to reported profit is provided in note 4 to the interim financial statements.

# **REVIEW OF INTERIM RESULTS** continued

### **Operational review**

### **Roofing & Water Management**

- Revenue: £28.6 million (2017/18: £26.0 million)
- Underlying operating profit: £2.3 million (2017/18: £2.3 million)
- Underlying operating margin: 8.1% (2017/18: 8.8%)

Following the divestment of Alumasc Facades and the strategy outlined above to simplify the management and operational structure in our Water Management division and accelerate the development of our "Rain to Drain" strategy, Alumasc Roofing has now been integrated into this division. Our divisional segmentation of group results in this report has changed accordingly, with comparators re-stated on a like-for-like basis.

Divisional revenues of £28.6 million were 10% ahead of the prior year's £26.0 million at the interim stage, reflecting the benefit of the acquisition of Wade on 31 January 2018. Wade continues to trade in line with our expectations at acquisition.

Overall, excluding the acquisition benefit, revenues were similar to prior year levels. The water management business experienced higher domestic sales at Gatic but at lower margins in a competitive civil drainage market place. Alumasc Roofing generated improved refurbishment project sales. This positive progress was offset by reduced export activity at Gatic and lower sales into the weaker UK commercial new build market at Alumasc Roofing and Alumasc Water Management Solutions.

The acquisition of Wade allowed divisional underlying operating profits of £2.3 million to match prior first half levels. However, like-for-like divisional underlying operating profits were some £0.5 million below prior year levels, in the main reflecting a below expected performance from Gatic, which experienced strong price competition in the UK and lacked any significant contribution to fixed costs from export project sales in the half year under review. To address the performance of Gatic, management changes were made and the sales team was restructured during the period. In addition, selling prices were increased in November 2018 to improve margins. More broadly, and as described above, plans have been put in place to simplify management and operating structures and significantly reduce fixed costs across the Roofing & Water Management division. This includes plans to relocate the Gatic Slotdrain business to Wade when existing property leases expire in May and streamline operations at our freehold property in Dover to give greater focus to Gatic's access covers business.

### Architectural Screening, Solar Shading, & Balconies

- Revenue: £10.2 million (2017/18: £11.3 million)
- Underlying operating (loss)/profit: £(0.4) million (2017/18: £0.7 million)
- Underlying operating margin: (4.2)% (2017/18: 6.5%)

Levolux had a challenging first half year, incurring an operating loss of £0.4 million from revenues of £10.2 million that were down 10% compared with the prior first half. This was mainly explained by the reduction in commercial new build activity in the UK construction market. There were further delays in converting the strong sales pipeline into revenues both in the UK and USA with increased time being taken by clients and contractors to make investment decisions and in committing to new work on larger projects against a background of economic uncertainty.

A review of the development of Levolux in North America has been undertaken in the period and confirmed that significant demand exists. The company intends to further develop this market by increasing our local sales representation.

Levolux's UK balconies business is growing faster than anticipated, but project margin realisation has been below expectation. The company continues to improve project execution as we gain experience in developing this newer line of business.

Divisional revenues and marginal profit in the half year under review benefited by £1.5 million and £0.4 million respectively from the introduction of IFRS 15, Revenue Recognition, effective from 1 July 2018. Further details are provided in note 14 to the interim financial statements.

Levolux continues to develop with a number of management changes made in the period and a profit improvement plan in place. An initial success was a record first half order intake of £13.8 million, almost double the prior first half year comparator, and this should underpin a return to divisional profitability in the second half year.



# Housebuilding Products & Ancillaries



- Revenue: £5.6 million (2017/18: £5.0 million)
- Underlying operating profit: £0.9 million (2017/18: £0.9 millior
- Underlying operating margin: 15.8% (2017/18: 17.4%)

Timloc continues to outperform growth in the UK new housebuilding sector, increasing revenues by 11% from £5.0 million in the first half of last year to £5.6 million this first half. Timloc's next day service model is supporting further development of its merchant and distributor customer base.

The benefit of the additional sales volumes allowed Timloc to offset increased fixed property costs in the first half of the current financial year following the successful commissioning of its new factory in December 2017. This enabled Timloc's first half result to match last year's record first half operating profit of £0.9 million.

The new factory is bringing the greater operational flexibility and efficiency expected, which should benefit the division's financial performance in the future. In addition, there is significant capacity available for expansion and further investments are being made in plant, machinery and automation to help drive future profitable growth.

### **Financial review**

The group's underlying tax rate was similar to the prior first half year at 20.3%.

Underlying earnings per share from continuing operations were 5.0 pence (2017/18: 7.8 pence), reflecting the lower underlying profit before tax as described above.

Basic earnings per share were 8.4 pence (2017/18: 6.9 pence) benefiting from the net non-underlying credit also described above.

The group's net cash inflow in the first half of the year was £4.5 million, including the net disposal proceeds of £4.2 million from Alumasc Facades (2017/18: outflow of £3.7 million). As a consequence, the group's net debt reduced from £4.8 million at 30 June 2018 to £0.3 million at 31 December 2018 (31 December 2017: net cash of £2.4 million, prior to the £8.0 million acquisition of Wade on 31 January 2018).

Capital expenditure of £0.9 million in the first half was just below the depreciation charge in the period. The group continues to invest in automation and technology to improve operational efficiency and we expect capital spend in the second half to rise to be approximately double that in the first half.

The group's pension deficit reduced marginally from £15.1 million to £15.0 million in the period, despite a one-off £1.1 million increase in liabilities following a recent High Court decision, applicable generally to UK defined benefit pension schemes relating to guaranteed minimum pension ("GMP") equalisation between men and women. The project to merge the group's two legacy defined benefit pension schemes remains on track to complete in the Spring, enabling the benefit to be reflected in the next formal triennial actuarial valuation later this year. This merger will enable further simplification of the group's legal structure.

Shareholders' funds increased from £24.4 million at 30 June 2018 to £25.8 million at 31 December 2018 mainly reflecting retained profit after tax and dividends in the period.

### **Interim Dividend**

The Board has decided to declare an unchanged interim dividend of 2.95 pence per share, payable on 8 April 2019 to shareholders on the register on 1 March 2019.

### **Order book**

Like-for-like order intake across the group was 21% higher in the first half of the 2018/19 financial year than in the previous first half, mainly driven by the improvement at Levolux described above. Order books at 31 December of £27.5 million were 17% up on a year ago, and pre-order pipelines remain strong. In addition, Gatic secured a £0.8 million export contract in January 2019 that is expected to convert to revenue prior to the financial year end.

### **Outlook**

Despite the challenging market conditions, the Board is encouraged by order intake levels and expects a much stronger performance in the second half year than the first. The Board is though mindful of the risks posed by the current economic uncertainty to the UK construction sector as well as any further delays in project pipeline conversion.

More broadly, following management action taken in recent months to better leverage the strong strategic positioning of the group's businesses and improve profit, we remain confident in the future.

Paul Hooper Chief Executive

31 January 2019

# CONDENSED CONSOLIDATED INTERIM STATEMENT OF COMPREHENSIVE INCOME

For the half year to 31 December 2018

		31 De	Half year to ecember 2018		31 De	Half year to cember 2017	Year to 30 June 2018
Continuing operations: Note	(Unaudited)	Non- Underlying (Unaudited) £000		Underlying (Unaudited) £000			Total (Audited) Restated £000
Revenue Cost of sales	6 44,345 (31,609)		44,345 (31,609)	42,627 (29,352)	-	42,627 (29,352)	87,336 (60,389)
Gross profit	12,736	-	12,736	13,275	-	13,275	26,947
Net operating expenses Net operating expenses before non-underlying items IAS 19 past service pension cost Other non-underlying items	<b>(10,334</b> ) 4 – 4 –	) – (1,111) (333)		-	_ _ (240)	(9,688) - (240)	(20,723) _ (588)
Net operating expenses	(10,334)	) (1,444)	(11,778)	(9,688)	(240)	(9,928)	(21,311)
Operating profit 4	,6 <b>2,402</b>	(1,444)	958	3,587	(240)	3,347	5,636
Finance expenses	7 (143)	) (196)	(339)	(84)	(250)	(334)	(706)
Profit before taxation	2,259	(1,640)	619	3,503	(490)	3,013	4,930
Tax expense	8 <b>(357</b> )	) –	(357)	(583)	-	(583)	(967)
Profit for the period from continuing operations	1,902	(1,640)	262	2,920	(490)	2,430	3,963
Profit after taxation for the period from discontinued operations Profit for the period	5 – 1,902	2,767 1,127	2,767 3,029	- 2,920	21 (469)	21 2,451	354 4,317
Other comprehensive income: Items that will not be recycled to profit or loss: Actuarial (loss)/gain on defined benefit pensions, net of tax Items that are or may be recycled subsequently to profit or loss: Effective portion of changes in fair value of cash			(120)			(1,158)	2,280
flow hedges, net of tax Exchange differences on retranslation of			96			54	(220)
foreign operations			16			(11)	2
Other comprehensive (loss)/gain for the period, net	of tax		112 (8)	1		(1,115)	(218)
Total comprehensive profit for the period, net of ta			3,021			1,136	6,379
Earnings per share:			Pence			Pence	Pence
Basic earnings per share – Continuing operations – Discontinued operations			0.7 7.7			6.8 0.1	11.0 1.0
	1		8.4			6.9	12.0
Diluted earnings per share – Continuing operations – Discontinued operations			0.7 7.7			6.6 0.1	10.9 1.0
1	1		8.4			6.7	11.9
Alternative performance measures: Underlying earnings per share (pence)			5.0			7.8	13.4

Full reconciliations of underlying to statutory profits and earnings per share are provided in notes 4 and 11 respectively.

# CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION

At 31 December 2018

tool         tool         tool         tool           Assets         Non-current liabilities		31 December 2018 (Unaudited)	31 December 2017 (Unaudited)	30 June 2018 (Audited)
Non-current assets         For perty. plant and equipment (Goodwill (Bar05) 16,488 18,700)         Conternation (Goodwill (Go				() (duited) £000
Property, plant and equipment       10,825       6,743       10,665         Goodwill       18,705       16,488       18,705         Other intangble assets       3,606       2,286       3,913         Deferred tax assets       2,548       3,509       2,574         Current assets       9,584       10,749       10,440         Inventories       9,584       10,749       10,440         Trade and other receivables       5,685       5,344       4,657         Carrent assets       -       4       -         Inventories       -       4       -         Trade and other receivables       5,685       5,344       4,657         Cash and cash equivalents       5,685       6,6,836       63,993       74,704         Libitities       -       4       -       -       4       -         Non-current liabilities       -       11,152       34,967       38,851       16,739       (16,293)       (16,142         Provisions       (14,3989)       (20,639)       (15,142       (16,122)       (292)       (292)       (292)       (292)       (292)       (292)       (292)       (292)       (292)       (292)       (292)       (292)	Assets			
Goodwill         18,705         16,488         18,705           Other intangible assets         3,606         2,286         3,903           Deferred tax assets         2,248         3,500         2,574           Inventories         9,584         10,749         10,440           Trade and other receivables         9,584         10,749         10,440           Trade and other receivables         5,685         5,5,44         4,565           Derivative financial assets         -         4         -           Ital assets         -         -         4      <	Non-current assets			
Other intrangible assets       3,606       2,286       3,913         Deferred tax assets       35,684       29,026       35,853         Current assets       9,584       10,749       10,440         Inventories       9,584       10,749       10,440         Trade and other receivables       5,685       5,544       4,552         Carrent assets       -       4       -         Trade and other receivables       5,685       5,544       4,656         Derivative financial assets       6,635       63,993       74,704         Total assets       66,636       63,993       74,704         Liabilities       Non-current liabilities       11,52       34,967       38,851         Non-current liabilities       (14,989)       (20,639)       (15,146         Employee benefits payable       (13,55)       (861)       (1,525)         Provisions       (1,355)       (861)       (1,525)         Deferred tax liabilities       (23,300)       (24,982)       (27,938         Trade and other payables       (16,395)       (18,057)       (2,411)         Provisions       (16,153)       (160)       (100)       (23,245)         Trade and other payable       (351)<	Property, plant and equipment	10,825	6,743	10,661
Deferred tax assets         2,548         3,509         2,574           Current assets         35,684         29,026         35,853           Inventories         9,584         10,749         10,442           Trade and other receivables         5,685         5,344         4,655           Derivative financial assets         -         4         -           Cash and cash equivalents         5,685         5,344         4,655           Derivative financial assets         -         4         -           Cash and cash equivalents         31,152         34,967         38,851           Total assets         66,836         63,993         74,704           Liabilities         Interest bearing loans and borrowings         (1,952)         (2,953)         (9,468           Employee benefits payable         (14,989)         (20,639)         (15,14         (15,25)         (2,953)         (9,468           Provisions         (13,355)         (861)         (1,525)         (2,953)         (9,468           Current liabilities         (14,989)         (20,639)         (15,14         (15,25)         (22,93)         (9,468           Engloyee benefits payable         (13,515)         (861)         (1,525)         (22,418	Goodwill	18,705	16,488	18,705
Deferred tax assets         2,548         3,509         2,574           Current assets         35,684         29,026         35,853           Inventories         9,584         10,749         10,442           Trade and other receivables         5,685         5,344         4,655           Derivative financial assets         -         4         -           Cash and cash equivalents         5,685         5,344         4,655           Derivative financial assets         -         4         -           Cash and cash equivalents         31,152         34,967         38,851           Total assets         66,836         63,993         74,704           Liabilities         Interest bearing loans and borrowings         (1,952)         (2,953)         (9,468           Employee benefits payable         (14,989)         (20,639)         (15,14         (15,25)         (2,953)         (9,468           Provisions         (13,355)         (861)         (1,525)         (2,953)         (9,468           Current liabilities         (14,989)         (20,639)         (15,14         (15,25)         (22,93)         (9,468           Engloyee benefits payable         (13,515)         (861)         (1,525)         (22,418	Other intangible assets	3,606	2,286	3,913
Current assets         9,584         10,749         10,449           Inventories         9,584         10,749         10,449           Tacke and other receivables         5,685         5,344         4,655           Derivative financial assets         -         4         -           Total assets         -         4         -           Total assets         66,836         63,993         74,704           Liabilities         Non-current liabilities         -         4         -           Non-current liabilities         -         -         4         -           Non-current liabilities         -         -         -         -         -           Non-current liabilities         -	Deferred tax assets	2,548		2,574
Inventories         9,584         10,749         10,440           Trade and other receivables         15,683         18,870         23,755           Cash and cash equivalents         5,685         5,344         4,655           Derivative financial assets         -         4         -           11,152         34,967         38,851         -         4           11,152         34,967         38,851         -         4         -           11,152         34,967         38,851         -         4         -           11,152         34,967         38,851         -         4         -           11,152         34,967         38,851         -         -         4         -           11,152         34,967         38,851         -         -         4         -           11,152         34,967         38,851         - <td></td> <td>35,684</td> <td>29,026</td> <td>35,853</td>		35,684	29,026	35,853
Trade and other receivables       15,883       18,870       23,755         Cash and cash equivalents       -       4       -         Berivative financial assets       -       4       -         31,152       34,967       38,851       38,850       23,755         Cash and cash equivalents       -       4       -       -         31,152       34,967       38,851       38,851       34,967       38,851         Total assets       66,836       63,993       74,704       74,704         Liabilities       Non-current liabilities       11,9499       (20,639)       (15,142         Provisions       (14,989)       (20,639)       (15,142       (16,355)       (861)       (15,122         Deferred tax liabilities       (974)       (529)       (905       (22,413)       (14,989)       (20,639)       (15,142         Trade and other payables       (16,395)       (18,057)       (22,413)       (16,395)       (811)       (165)       (100         Corporation tax payable       (16,395)       (18,057)       (22,413)       (23,245)       (21)       -       (327)         Total liabilities       (211)       -       (327)       (327)       (32,425) <td< td=""><td></td><td></td><td></td><td></td></td<>				
Cash and cash equivalents         5,685         5,344         4,656           Derivative financial assets         -         4         -           31,152         34,967         38,851           Total assets         66,836         63,993         74,704           Liabilities         -         -         4         -           Non-current liabilities         -         (14,989)         (20,639)         (15,142           Provisions         (1,355)         (661)         (1,525)         (24,982)         (27,038)           Current liabilities         (14,989)         (20,639)         (15,142)         (23,000)         (24,982)         (27,038)           Current liabilities         (13,355)         (661)         (1,525)         (9,965)           Current liabilities         (16,395)         (18,057)         (22,413)         (24,982)         (27,038)           Current liabilities         (16,395)         (18,057)         (22,413)         (23,300)         (24,982)         (27,038)           Derivative financial liabilities         (16,395)         (18,057)         (22,413)         (23,245)         (21,053)         (405)           Derivative financial liabilities         (211)         -         (322,425)         (				10,440
Derivative financial assets         -         4           31,152         34,967         38,851           Total assets         66,836         63,993         74,704           Liabilities         -         4         4           Non-current liabilities         -         4         -           Interest bearing loans and borrowings         (5,982)         (2,953)         (19,466           Employee benefits payable         (14,989)         (20,639)         (15,142           Provisions         (1,355)         (861)         (1,525)           Deferred tax liabilities         (974)         (529)         (905)           Current liabilities         (23,300)         (24,982)         (27,038)           Trade and other payables         (16,395)         (18,057)         (22,413)           Provisions         (811)         (166)         (100)           Corporation tax payable         (351)         (539)         (405)           Derivative financial liabilities         (211)         -         (327)           Total liabilities         (11,768)         (18,762)         (23,242)           Total liabilities         (211)         -         (327)           Total liabilities         (21,068) <td></td> <td></td> <td></td> <td>23,755</td>				23,755
31,152         34,967         38,851           Total assets         66,836         63,993         74,704           Liabilities Non-current liabilities         (2,953)         (2,953)         (9,466           Interest bearing loans and borrowings         (14,989)         (20,639)         (15,140           Deferred tax liabilities         (14,989)         (20,639)         (15,140           Provisions         (13,55)         (861)         (1,529)           Deferred tax liabilities         (974)         (529)         (905           Current liabilities         (16,395)         (18,057)         (22,413)           Trade and other payables         (16,636)         (10,057)         (22,413)           Provisions         (811)         (166)         (100           Corporation tax payable         (351)         (539)         (400           Derivative financial liabilities         (211)         -         (327           Total liabilities         (17,768)         (18,762)         (23,245           Total liabilities         (17,768)         (43,744)         (50,283           Net assets         25,768         20,249         24,421           Equity         4,517         4,517         4,517         4,51	Cash and cash equivalents	5,685	5,344	4,656
Total assets         66,836         63,993         74,704           Liabilities Non-current liabilities Interest bearing loans and borrowings         (1,952)         (2,953)         (9,468           Employee benefits payable         (14,989)         (20,639)         (15,140           Provisions         (1,355)         (861)         (1,525)           Deferred tax liabilities         (974)         (529)         (905           Current liabilities         (13,350)         (24,982)         (27,036           Trade and other payables         (16,395)         (18,057)         (22,413           Provisions         (811)         (166)         (100           Corporation tax payable         (351)         (539)         (405           Derivative financial liabilities         (11,768)         (18,762)         (23,245           Total liabilities         (11,768)         (18,762)         (23,245           Total liabilities         (41,068)         (43,744)         (50,283           Net assets         25,768         20,249         24,421           Equity         Equity         (178)         (526)         (241)           Hedging reserve – own shares         (178)         (526)         (241)           Hedging reserve <td>Derivative financial assets</td> <td>-</td> <td>4</td> <td>-</td>	Derivative financial assets	-	4	-
Liabilities         Non-current liabilities         Interest bearing loans and borrowings         Employee benefits payable       (14,989)       (20,639)       (15,140)         Provisions       (1,355)       (861)       (1,525)         Deferred tax liabilities       (974)       (529)       (905)         Current liabilities       (23,300)       (24,982)       (27,036)         Trade and other payables       (16,395)       (18,057)       (22,413)         Provisions       (811)       (166)       (100)         Corporation tax payable       (351)       (539)       (400)         Derivative financial liabilities       (211)       –       (327)         Corporation tax payable       (17,768)       (18,762)       (23,245)         Total liabilities       (41,068)       (43,744)       (50,283)         Net assets       25,768       20,249       24,421         Equity       Equity       Equity       Equity       Equity       Equity       (175)       3       (27)         Called up share capital       4,517       4,517       4,517       4,517       4,517       4,517       4,517         Hedging reserve       (175)       3       (27)		31,152	34,967	38,851
Non-current liabilities         (5,982)         (2,953)         (9,468           Employee benefits payable         (14,989)         (20,639)         (15,142           Provisions         (1,355)         (861)         (1,525)           Deferred tax liabilities         (974)         (529)         (905           Current liabilities           Trade and other payables         (16,395)         (18,057)         (22,413)           Provisions         (16,1355)         (811)         (166)         (100)           Corporation tax payable         (351)         (539)         (405)           Provisions         (11,11)         -         (327)           Derivative financial liabilities         (11,11)         -         (327)           Total liabilities         (11,768)         (18,762)         (23,245)           Total liabilities         (41,068)         (43,744)         (50,283)           Net assets         25,768         20,249         24,421           Equity         Called up share capital         4,517         4,517         4,517           Called up share capital         4,517         4,517         4,517         4,517           Hedging reserve         (178)         (526)	Total assets	66,836	63,993	74,704
Interest bearing loans and borrowings       (5,982)       (2,953)       (9,468         Employee benefits payable       (14,989)       (20,639)       (15,140         Provisions       (13,55)       (861)       (1,525)         Deferred tax liabilities       (974)       (529)       (905)         Current liabilities       (23,300)       (24,982)       (27,038)         Trade and other payables       (16,395)       (18,057)       (22,413)         Provisions       (811)       (166)       (100)         Corporation tax payable       (351)       (539)       (405)         Derivative financial liabilities       (211)       -       (327)         Total liabilities       (211)       -       (327)         Net assets       25,768       20,249       24,421         Equity       24,517       4,517       4,517         Cailled up share capital       4,517       4,517       4,517         Share premium       445       445       445         Capital reserve — own shares       (178)       (526)       (241)         Hedging reserve       102       73       86         Profit and loss account reserve       21,057       15,737       19,885	Liabilities			
Employee benefits payable       (14,989)       (20,639)       (15,140         Provisions       (1,355)       (861)       (1,525         Deferred tax liabilities       (23,300)       (24,982)       (27,036         Current liabilities         Trade and other payables       (16,395)       (18,057)       (22,413         Provisions       (16,395)       (18,057)       (22,413         Provisions       (811)       (166)       (100         Corporation tax payable       (351)       (539)       (405         Derivative financial liabilities       (211)       -       (327         Total liabilities       (17,768)       (18,762)       (23,245         Total liabilities       (21,068)       (43,744)       (50,283)         Provisions       (18,762)       (23,245         Total liabilities       (18,762)       (23,245)         Total liabilities       (41,068)       (43,744)       (50,283)         Net assets       25,768       20,249       24,421         Equity         Called up share capital       4,517       4,517       4,517         Stare premium       445 <td>Non-current liabilities</td> <td></td> <td></td> <td></td>	Non-current liabilities			
Employee benefits payable       (14,989)       (20,639)       (15,140         Provisions       (1,355)       (861)       (1,525         Deferred tax liabilities       (23,300)       (24,982)       (27,036         Current liabilities         Trade and other payables       (16,395)       (18,057)       (22,413         Provisions       (16,395)       (18,057)       (22,413         Provisions       (811)       (166)       (100         Corporation tax payable       (351)       (539)       (405         Derivative financial liabilities       (211)       -       (327         Total liabilities       (17,768)       (18,762)       (23,245         Total liabilities       (21,068)       (43,744)       (50,283)         Provisions       (18,762)       (23,245         Total liabilities       (18,762)       (23,245)         Total liabilities       (41,068)       (43,744)       (50,283)         Net assets       25,768       20,249       24,421         Equity         Called up share capital       4,517       4,517       4,517         Stare premium       445 <td>Interest bearing loans and borrowings</td> <td>(5,982)</td> <td>(2,953)</td> <td>(9,468)</td>	Interest bearing loans and borrowings	(5,982)	(2,953)	(9,468)
Provisions       (1,355)       (861)       (1,525)         Deferred tax liabilities       (974)       (529)       (905)         Current liabilities       (23,300)       (24,982)       (27,038)         Trade and other payables       (16,395)       (18,057)       (22,413)         Provisions       (811)       (166)       (100)         Corporation tax payable       (351)       (539)       (405)         Derivative financial liabilities       (211)       -       (327)         Corporation tax payable       (17,768)       (18,762)       (23,245)         Total liabilities       (41,068)       (43,744)       (50,283)         Net assets       25,768       20,249       24,421         Equity       Called up share capital       4,517       4,517       4,517         Share premium       445       445       445         Capital reserve – own shares       (1778)       (526)       (241)         Hedging reserve       (175)       3       (271)         Foreign currency reserve       (172)       3       (271)         Foreign currency reserve       (175)       3       (271)         Foreign currency reserve       (175)       3       (271)<		(14,989)	(20,639)	(15,140)
Deferred tax liabilities         (974)         (529)         (905           Current liabilities         (23,300)         (24,982)         (27,038           Trade and other payables         (16,395)         (18,057)         (22,413           Provisions         (811)         (166)         (100           Corporation tax payable         (351)         (539)         (405           Derivative financial liabilities         (211)         -         (327           Total liabilities         (211)         -         (327           Total liabilities         (41,068)         (43,744)         (50,283           Net assets         25,768         20,249         24,421           Equity         -         (478)         (4517)         4,517         4,517           Share premium         445         445         445         445           Capital reserve – own shares         (178)         (526)         (241)           Hedging reserve         (175)         3         (27)           Foreign currency reserve         102         73         86           Profit and loss account reserve         21,057         15,737         19,885	Provisions			(1,525)
Current liabilities         Trade and other payables       (16,395)       (18,057)       (22,413)         Provisions       (811)       (166)       (100)         Corporation tax payable       (351)       (539)       (405)         Derivative financial liabilities       (211)       -       (327)         Image: Corporation tax payable       (17,768)       (18,762)       (23,245)         Image: Corporation tax payable       (41,068)       (43,744)       (50,283)         Image: Corporation tax payable       (41,068)       (43,744)       (50,283)         Image: Corporation tax payable       (17,768)       20,249       24,421         Image: Corporation tax payable       (41,068)       (43,744)       (50,283)         Net assets       25,768       20,249       24,421         Equity       Called up share capital       4,517       4,517       4,517         Share premium       445       445       445         Capital reserve – own shares       (178)       (526)       (241)         Hedging reserve       (175)       3       (271)         Foreign currency reserve       102       73       86         Profit and loss account reserve       21,057       15,737	Deferred tax liabilities		(529)	(905)
Trade and other payables       (16,395)       (18,057)       (22,413)         Provisions       (811)       (166)       (100)         Corporation tax payable       (351)       (539)       (405)         Derivative financial liabilities       (211)       -       (327)         (17,768)       (18,762)       (23,245)         Total liabilities       (41,068)       (43,744)       (50,283)         Net assets         25,768       20,249       24,421         Equity         Called up share capital       4,517       4,517       4,517         Share premium         Called up shares       (178)       (526)       (241)         Hedging reserve – own shares       (178)       (526)       (241)         Hedging reserve       (175)       3       (271)         Foreign currency reserve       102       73       86         Profit and loss account reserve       21,057       15,737       19,885		(23,300)	(24,982)	(27,038)
Provisions       (811)       (166)       (100         Corporation tax payable       (351)       (539)       (405         Derivative financial liabilities       (211)       -       (327         (17,768)       (18,762)       (23,245         Total liabilities       (41,068)       (43,744)       (50,283         Net assets       25,768       20,249       24,421         Equity       Called up share capital       4,517       4,517       4,517         Share premium       445       445       445         Capital reserve – own shares       (178)       (526)       (241         Hedging reserve       (175)       3       (271         Foreign currency reserve       102       73       86         Profit and loss account reserve       21,057       15,737       19,885				
Corporation tax payable       (351)       (539)       (405         Derivative financial liabilities       (211)       -       (327         (17,768)       (18,762)       (23,245         Total liabilities       (41,068)       (43,744)       (50,283         Net assets       25,768       20,249       24,421         Equity			(18,057)	(22,413)
Derivative financial liabilities         (211)         -         (327           (17,768)         (18,762)         (23,245)           Total liabilities         (41,068)         (43,744)         (50,283)           Net assets         25,768         20,249         24,421           Equity         25,768         20,249         24,421           Called up share capital         4,517         4,517         4,517           Share premium         445         445         445           Capital reserve – own shares         (178)         (526)         (241           Hedging reserve         (175)         3         (271           Foreign currency reserve         102         73         86           Profit and loss account reserve         21,057         15,737         19,885			· ,	(100)
Image: constraint of the constraint		(351)	(539)	(405)
Total liabilities       (41,068)       (43,744)       (50,283         Net assets       25,768       20,249       24,421         Equity       20,249       24,421         Called up share capital       4,517       4,517       4,517       4,517         Share premium       445       445       445       445         Capital reserve – own shares       (178)       (526)       (241)         Hedging reserve       102       73       86         Profit and loss account reserve       21,057       15,737       19,885	Derivative financial liabilities	(211)	-	(327)
Net assets         25,768         20,249         24,421           Equity         Called up share capital         4,517         4,517         4,517         4,517           Share premium         445		(17,768)	(18,762)	(23,245)
Equity         4,517         4,517         4,517         4,517           Called up share capital         445         445         445         445           Share premium         445         445         445         445           Capital reserve – own shares         (178)         (526)         (241           Hedging reserve         (175)         3         (271           Foreign currency reserve         102         73         86           Profit and loss account reserve         21,057         15,737         19,885	Total liabilities	(41,068)	(43,744)	(50,283)
Called up share capital       4,517       4,517       4,517         Share premium       445       445       445         Capital reserve – own shares       (178)       (526)       (241         Hedging reserve       (175)       3       (271         Foreign currency reserve       102       73       86         Profit and loss account reserve       15,737       19,885	Net assets	25,768	20,249	24,421
Called up share capital       4,517       4,517       4,517         Share premium       445       445       445         Capital reserve – own shares       (178)       (526)       (241         Hedging reserve       (175)       3       (271         Foreign currency reserve       102       73       86         Profit and loss account reserve       15,737       19,885	Equity			
Share premium         445         445         445           Capital reserve – own shares         (178)         (526)         (241           Hedging reserve         (175)         3         (271           Foreign currency reserve         102         73         86           Profit and loss account reserve         15,737         19,885		4.517	4.517	4.517
Capital reserve – own shares       (178)       (526)       (241         Hedging reserve       (175)       3       (271         Foreign currency reserve       102       73       86         Profit and loss account reserve       21,057       15,737       19,885				445
Hedging reserve         (175)         3         (271           Foreign currency reserve         102         73         86           Profit and loss account reserve         21,057         15,737         19,885				
Foreign currency reserve1027386Profit and loss account reserve21,05715,73719,885				
Profit and loss account reserve         21,057         15,737         19,885				
				19,885
	 Total equity	25,768		24,421

# CONDENSED CONSOLIDATED INTERIM STATEMENT OF CASH FLOWS

For the half year to 31 December 2018

	Notes	Half year to 31 December 2018 (Unaudited) £000	Half year to 31 December 2017 (Unaudited) £000	Year to 30 June 2018 (Audited) £000
Operating activities			2.2.47	5 63 6
Operating profit		958	3,347	5,636
Adjustments for:		E07		1 001
Depreciation Amortisation		597 356	444 186	1,081 434
Gain on disposal of property, plant and equipment		(6)	(6)	(18)
Loss on disposal of business assets		(0)	218	218
Gain on disposal of available-for-sale assets		_	(426)	(426)
IAS 19 past service pension cost		1,111	(420)	(420)
Decrease/(increase) in inventories		179	(578)	580
Decrease/(increase) in receivables		7,796	2,428	(1,110)
		(6,076)	(4,751)	(1,110) (1,444)
Decrease in trade and other payables Movement in provisions		(8,078) (236)	(4,731)	(1,444)
Cash contributions to retirement benefit schemes		(1,601)	(1,601)	
			(1,601)	(3,203) 160
Share based payments		(15)	-	160
Cash generated/(absorbed) by operating activities of continuing operations		3,063	(759)	2,150
Cash generated/(absorbed) by operating activities of discontinued operations		223	(147)	251
Tax paid		(346)	(392)	(679)
Net cash inflow/(outflow) from operating activities		2,940	(1,298)	1,722
Investing activities				
Purchase of property, plant and equipment – continuing operations		(823)	(1,755)	(2,967)
Purchase of property, plant and equipment – discontinued operations		(15)	(29)	(75)
Payments to acquire intangible fixed assets		(49)	(108)	(229)
Proceeds from sales of property, plant and equipment		6	6	26
Acquisition of subsidiary undertaking, prior to payment for cash acquired		_	_	(7,807)
Net proceeds from sale of business activity		4,175	677	767
Proceeds from sale of available-for-sale assets		_	443	443
		2 204		
Net cash inflow/(outflow) from investing activities		3,294	(766)	(9,842)
Financing activities				
Interest paid		(138)	(69)	(185)
Equity dividends paid		(1,583)	(1,538)	(2,594)
(Repayment)/draw down of amounts borrowed		(3,500)	-	6,500
Exercise of share based incentives		-	12	39
Net cash (outflow)/inflow from financing activities		(5,221)	(1,595)	3,760
Net increase/(decrease) in cash and cash equivalents		1,013	(3,659)	(4,360)
Net cash and cash equivalents brought forward		4,656	9,014	9,014
Net increase/(decrease) in cash and cash equivalents		1,013	(3,659)	(4,360)
Effect of foreign exchange rate changes		1,013	(11)	(4,300)
Net cash and cash equivalents carried forward	12	5,685	5,344	4,656

# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

For the half year to 31 December 2018

	Share capital £000	Share premium £000	Capital reserve – own shares £000	Hedging reserve £000	Foreign currency reserve £000	Profit and loss account reserve £000	Total £000
At 1 July 2018, as previously reported	4,517	445	(241)	(271)	86	19,885	24,421
Impact of change in accounting policy – IFRS 15 (see note 1)	_	-	_	-	-	(76)	(76)
Adjusted balance at 1 July 2018	4,517	445	(241)	(271)	86	19,809	24,345
Profit for the period	-	_	-	-	_	3,029	3,029
Exchange differences on retranslation							
of foreign operations	-	-	-	-	16	-	16
Net gain on cash flow hedges	-	-	-	116	-	-	116
Tax on derivative financial liability Actuarial loss on defined benefit	-	-	-	(20)	-	-	(20)
pension schemes, net of tax	_	_	_	_	_	(120)	(120)
Dividends	_	_	_	_	_	(1,583)	(1,583)
Share based payments	_	_	_	_	_	(15)	(15)
Exercise of share based incentives	-	-	63	-	-	(63)	-
At 31 December 2018	4,517	445	(178)	(175)	102	21,057	25,768

	Share capital £000	Share premium £000	Capital reserve – own shares £000	Hedging reserve £000	Foreign currency reserve £000	Profit and loss account reserve £000	Total £000
At 1 July 2017	4,517	445	(541)	(51)	84	15,983	20,437
Profit for the period	-	-	-	-	_	2,451	2,451
Exchange differences on retranslation							
of foreign operations	-	-	-	-	(11)	-	(11)
Net gain on cash flow hedges	-	-	-	66	_	-	66
Tax on derivative financial asset	-	-	-	(12)	_	-	(12)
Actuarial loss on defined benefit							
pension schemes, net of tax	-	-	-	_	_	(1,158)	(1,158)
Dividends	-	-	-	-	_	(1,538)	(1,538)
Share based payments	-	_	-	_	_	2	2
Exercise of share based incentives	-	-	15	-	-	(3)	12
At 31 December 2017	4,517	445	(526)	3	73	15,737	20,249

For the half year to 31 December 2018

### 1. Basis of preparation

The condensed consolidated interim financial statements of The Alumasc Group plc and its subsidiaries have been prepared on the basis of International Financial Reporting Standards (IFRS), as adopted by the European Union, that are effective at 31 December 2018.

The condensed consolidated interim financial statements have been prepared using the accounting policies set out in the statutory accounts for the financial year to 30 June 2018 and in accordance with IAS 34 "Interim Financial Reporting".

The consolidated financial statements of the group as at and for the year ended 30 June 2018 are available on request from the company's registered office at Burton Latimer, Kettering, Northants, NN15 5JP or on the website www.alumasc.co.uk.

The comparative figures for the financial year ended 30 June 2018 are not the company's statutory accounts for that financial year but have been extracted from those accounts. Those accounts have been reported on by the company's auditors and delivered to the registrar of companies. The report of the auditors was (i) unqualified, (ii) did not include a reference to any matters to which the auditors drew attention by way of emphasis without qualifying their report, and (iii) did not contain a statement under section 498 (2) or (3) of the Companies Act 2006.

The condensed consolidated interim financial statements for the half year ended 31 December 2018 are not statutory accounts and have been neither audited nor reviewed by the group's auditors. They do not contain all of the information required for full financial statements, and should be read in conjunction with the consolidated financial statements of the group as at and for the year ended 30 June 2018.

These condensed consolidated interim financial statements were approved by the Board of Directors on 31 January 2019.

On the basis of the group's financing facilities and current financial plans and sensitivity analyses, the Board is satisfied that the group has adequate resources to continue in operational existence for twelve months from the date of signing this report and accordingly continues to adopt the going concern basis in preparing these condensed consolidated interim financial statements.

### Changes in accounting policy

Except as described below, the accounting policies adopted in the preparation of the unaudited condensed group interim financial statements to 31 December 2018 are consistent with the policies applied by the group in its consolidated financial statements as at and for the year ended 30 June 2018. The changes in accounting policies are also expected to be reflected in the group's consolidated financial statements as at and for the year ending 30 June 2019.

### IFRS 15 Revenue from Contracts with Customers

The directors have completed their assessment of the impact of IFRS 15 "Revenue from Contracts with Customers" and the group has adopted the new standard for the financial year ending 30 June 2019 using the cumulative effect method, as the net impact of adopting the new standard is not significant. As a result of adopting the input method of revenue recognition under the new standard as opposed to the output method in the old standard, the group has re-stated its opening equity position as at 1 July 2018 by reducing its profit and loss reserve by £76,000 to reflect the impact of transitioning to IFRS 15, see note 14. The comparative information for the six month period to 31 December 2017 and the twelve month period to 30 June 2018 has not been re-stated and continues to be reported under IAS 18 Revenue and IAS 11 Construction contracts, the accounting policies stated in the annual report for the year ended 30 June 2018.

IFRS 15 has impacted the group in the following ways:

### Architectural screening, solar shading & balconies:

All revenue within the Architectural Screening, Solar Shading & Balconies division, for which revenue was previously recognised over time measured by reference to the stage of completion of the contract on an output cost method based on Quantity Surveyor assessments, will now be recognised on an input cost method over time. Revenue and associated margin are therefore recognised progressively as costs are incurred, having regard to latest estimates of cost to complete and expected project margins. The group has determined that this method more fairly reflects progress in satisfying customer performance obligations.

Within trade and other receivables in the consolidated statement of financial position:

- Previously, under IAS 11, amounts recoverable on construction contracts reflected amounts invoiced for payment of work performed based on quantity surveyor assessments
- Under IFRS 15, invoices for payment are presented as trade receivables with revenue recognised at the balance sheet date not yet invoiced
  presented as a contract asset.

Within trade and other payables in the consolidated statement of financial position:

- Previously, under IAS 11, payments in advance of revenue recognised were presented as construction deposits received on account
- Under IFRS 15, payments in advance of revenue recognised are presented as contract liabilities.

### Other revenue streams:

The group has concluded that the impact of adopting IFRS 15 in our Roofing & Water Management and Housebuilding Products & Ancillaries divisions at 30 June 2018 is immaterial because the point at which performance obligations to customers were satisfied under IFRS 15 at that date was similar to the point at which risks and rewards were transferred under IAS 18. It is possible that, should the value of bespoke contract work in the Roofing & Water Management division become material in the future, IFRS 15 could result in earlier recognition of revenue and profit over time.

### Changes in accounting policy:

The details of the new significant accounting policies and the nature of the changes to previous accounting policies in relation to the group's adoption of IFRS 15 are set out below:

Revenue represents the total amounts receivable by the group for goods supplied and services provided, excluding VAT and rebates.

### Architectural screening, solar shading & balconies:

The performance obligations and transaction price are defined within signed contracts between the customer and Levolux. These contracts contain one performance obligation as the scope of work and pricing of the contract is to deliver an interrelated service. *Effect of change in accounting policy: The contracts with customers as defined under IFRS 15 correspond in almost all circumstances to construction contracts as previously defined under IAS 11.* The revenue for the performance obligation is recognised on an input cost method over time, measured by reference to the stage of completion of the contract. Revenue and associated profit are therefore recognised progressively as costs are incurred and having regard to latest estimates of cost to complete and expected project margins. *Effect of change in accounting policy: Revenue was previously recognised on an output cost method based on Quantity Surveyor assessments. The group has determined that an input method more fairly reflects progress in satisfying customer performance obligations and, depending on stage of completion of each contract at the reporting date, will generally result in earlier recognition of revenue and profit.* 

Due to the nature of the services provided, instructed variations to contracts are usually accounted for as if it was part of the existing contract, as the variations do not result in a distinct good or service being delivered. Where the variation to the original contract is for extra goods or services which are distinct from the original performance obligations under the contract, this is accounted for as a separate contract. Claims for extra revenue for variations or extra work over and above the original contract are only recognised when management determines the revenue to be highly probable. *Effect of change in accounting policy: The move from "probable" under IAS 37 to "highly probable" under IFRS 15 did not create a material change in the timing of revenue recognition for the group at the transition date.* 

Within trade and other receivables in the consolidated statement of financial position:

- Trade receivables represent invoiced rights to payment. Contract assets represent revenue recognised at the balance sheet date not yet invoiced.

Within trade and other payables in the consolidated statement of financial position:

- Contract liabilities represent payments received in advance of revenue recognised.

### Other revenue streams:

The revenue for each performance obligation is generally recognised at a point in time upon despatch of goods, or receipt of goods by the customer, depending on the terms of trade of each operating entity. *Effect of change in accounting policy: The satisfaction of performance obligations to customers under IFRS 15 matches the point at which risks and rewards were transferred under IAS 18.* 

However, should the value of bespoke contract work in the Roofing & Water Management division become material, IFRS 15 could result in earlier recognition of revenue and profit over time.

The impact of the adoption of IFRS 15, both at the transition date and on the six month accounting period ended 31 December 2018, is set out in note 14.

### **IFRS 9 Financial Instruments**

The group has adopted IFRS 9 "Financial Instruments" from 1 July 2018. IFRS 9 replaces IAS 39 "Financial Instruments: Recognition and Measurement" and specifies how an entity should classify and measure financial assets and liabilities.

The most significant area of change which could potentially impact the group's reported results is the introduction of an "expected loss" model for impairment provisioning of receivables, which now also includes contract assets recognised under the adoption of IFRS 15 "Revenue from Contracts with Customers".

Based on an assessment of historic credit losses and the likelihood of the occurrence of future credit losses on existing financial assets, and the existence of credit insurance for the majority of group receivables, the directors consider that there are no further material impairment losses to be recognised against the group's financial assets as a result of the transition to IFRS 9.

For the half year to 31 December 2018

### 1. Basis of preparation (continued)

### Changes in accounting policy:

The details of the new significant accounting policies and the nature of the changes to previous accounting policies in relation to the group's adoption of IFRS 9 are set out below:

The group's principal financial instruments comprise cash and cash equivalents, trade receivables, contract assets, trade payables, contract liabilities and interest-bearing borrowings. Based on the way these financial instruments are managed and their contractual cash flow characteristics, all the group's financial assets and liabilities are measured at amortised cost, which in most cases in the group is materially the same as their original invoiced or recognition value, due to the relatively short credit periods involved.

Effect of change in accounting policy: Cash and cash equivalents and trade receivables were previously treated as financial assets under IAS 39 and were measured at amortised cost. Trade payables and interest-bearing borrowings were previously treated as financial liabilities under IAS 39 and were measured at amortised cost. Contract assets and contract liabilities under IFRS 15, previously classified as amounts recoverable on construction contracts and construction deposits received on account under IAS 11, continue to be measured at amortised cost. The adoption of IFRS 9 has therefore not had any impact on the measurement of the group's financial assets and liabilities.

Impairment losses against financial assets carried at amortised cost are recognised by reference to any expected credit losses against those assets. Effect of change in accounting policy: IFRS 9 replaces the incurred loss model in IAS 39 with the expected credit loss model, which requires that future events are considered when calculating impairments to financial assets. Based on an assessment of historic credit losses on the group's financial assets and the likelihood of the occurrence of future credit losses on existing financial assets, the Directors consider that any increase in impairment provision to be recognised against the group's financial assets on transition to IFRS 9 is immaterial.

### Update on new standards not yet applied

The group is currently assessing the impact that IFRS 16 "Leases" will have on the group's assets and liabilities. This standard will be applicable to the group from 1 July 2019. The ongoing assessment is consistent with that published in Report and Accounts 2018.

### 2. Estimates

The preparation of condensed consolidated interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amount of assets and liabilities, income and expense. Actual results may differ from these estimates.

Except as described below, in preparing these condensed consolidated interim financial statements, the significant judgements made by management in applying the group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements as at and for the year ended 30 June 2018.

During the six months ended 31 December 2018, management reassessed and updated its estimates in respect of retirement benefit obligations based on market data available at 31 December 2018. The resulting impact was a £0.1 million pre-tax actuarial loss (excluding the £1.1 million past service cost included in the operating profit for the period), calculated using IAS 19 conventions, recognised in the six month period to 31 December 2018.

### 3. Risks and uncertainties

A summary of the group's principal risks and uncertainties was provided on pages 28 and 29 of Alumasc's Report and Accounts 2018. The Board considers these risks and uncertainties remain relevant to the current financial year.

Specific risks and uncertainties relating to the group's performance in the second half year are:

• The progress and outcome of current Brexit negotiations

Ongoing uncertainty over Brexit is impacting customer decision making, leading to project delays and also conversion of some work in our sales pipeline into orders being deferred. Whilst we have some allowance for this built into our forecasts, revenue and profit performance in the second half year could be impacted.

Alumasc is a UK based group and does not have operations located in the Eurozone. Circa 5% of sales are made to, and over 10% of material supplies are sourced from the Eurozone. We are working closely with both customers and suppliers to ensure known risks to all parties are managed as far as possible. We have no "just in time" supply chain exposures. We are increasing inventories in the second half year to mitigate the shorter-term risks of any "hard" or "no deal" Brexit and to maintain continuity of supply. We have operational flexibility to have supplies shipped to UK ports in numerous locations should any bottlenecks arise. We have significantly increased our forward foreign currency hedging to manage the impact of potential foreign exchange rate volatility on revenues and profits. We are also in the final phase of implementing hedging strategies to mitigate inflation and interest rate risk in our pension schemes and we have a well diversified pension investment portfolio.

### • Changing environmental regulations in China

Government policy and action in China could result in unexpected supplier factory closures and this might disrupt our operations, particularly in the Roofing & Water Management division. We are working with our long standing suppliers in China and investing in tooling compatible with their planned newer and cleaner manufacturing facilities to mitigate risks in this area.

### 4. Underlying to statutory profit reconciliation

Profit before tax	Half year to 31 December 2018 £000	Half year to 31 December 2017 <u>£</u> 000	Year to 30 June 2018 £000
Underlying profit before tax	2,259	3,503	6,012
Brand amortisation	(119)	(126)	(239)
IAS 19 net pension scheme finance costs	(196)	(250)	(494)
Operating profit of Alumasc Facades*	163	26	444
Gain on disposal of Alumasc Facades*	2,637	-	-
Guaranteed minimum pension equalisation – past service cost	(1,111)	-	-
Restructuring & relocation costs	(214)	(322)	(322)
Loss on disposal of SCP assets	-	(218)	(218)
Profit on disposal of available-for-sale assets	-	426	426
Wade acquisition costs	-	-	(235)
Statutory profit before tax	3,419	3,039	5,374

### Analysed by continuing and discontinued operations

Continuing	619	3,013	4,930
Discontinued	2,800	26	444
Statutory profit before tax	3,419	3,039	5,374

\* Alumasc Facades meets the definition of a discontinued operation under international accounting standards. See note 5.

Operating profit	Half year to 31 December 2018 £000	Half year to 31 December 2017 £000	Year to 30 June 2018 £000
Underlying operating profit	2,402	3,587	6,224
Brand amortisation Operating profit of Alumasc Facades* Guaranteed minimum pension equalisation – past service cost Restructuring & relocation costs Loss on disposal of SCP assets Profit on disposal of available-for-sale assets Wade acquisition costs	(119) 163 (1,111) (214) – –	(126) 26 (322) (218) 426 –	(239) 444 (322) (218) 426 (235)
Statutory operating profit	1,121	3,373	6,080
<b>Analysed by continuing and discontinued operations:</b> Continuing Discontinued	958 163	3,347 26	5,636 444
Statutory operating profit	1,121	3,373	6,080

\* Alumasc Facades meets the definition of a discontinued operation under international accounting standards. See note 5.

For the half year to 31 December 2018

### 4. Underlying to statutory profit reconciliation (continued)

In the presentation of underlying profits, management treats the amortisation of acquired brands and IAS 19 pension costs as non-underlying items because they are material non-cash and non-trading items that typically would be excluded in assessing the value of the business.

In addition, management has presented the following items as non-underlying as they are non-recurring items that are judged to be significant enough to affect the understanding of the year-on-year evolution of the underlying trading performance of the business:

- The one off IAS 19 past service pension cost relating to Guaranteed Minimum Pension ("GMP") equalisation between men and women, following a High Court decision on 26 October 2018;
- The loss on disposal of the Scaffold and Construction Products ("SCP") business, which was sold on 31 July 2017;
- The profit on disposal of the group's share of Amorim Isolamentos S.A, a previously available-for-sale asset on 21 November 2017;
- Cost of restructuring and relocation of businesses within the group in 2018/19 and 2017/18; and
- Acquisition costs relating to the purchase of Wade International Limited on 31 January 2018.

### 5. Discontinued operations

Discontinued operations relate to the Alumasc Facades business which was divested by the group on 31 October 2018.

	Half year to 31 December 2018 £000	Half year to 31 December 2017 £000	Year to 30 June 2018 £000
Revenue	3,763	5,146	11,071
Operating profit	163	26	444
Net gain on disposal of discontinued operation	2,637	-	-
Profit before taxation Tax charge	2,800 (33)	26 (5)	444 (90)
Profit after taxation	2,767	21	354
			£000
Gross sales proceeds Costs of disposal			4,500 (325)
Net sales proceeds			4,175
Net assets disposed of:			
Plant & equipment			(84)
Working capital at completion			(677)
Provisions for consequential restructuring and plant decommissioning costs			(777)
Net gain on disposal			2,637

### 6. Segmental analysis – continuing operations

In accordance with IFRS 8 Operating Segments, the segmental analysis below follows the group's internal management reporting structure.

The group sold the Alumasc Facades business on 31 October 2018. This has been treated as a discontinued operation (see note 5). Revenues and operating results from this business have been excluded from the segmental analysis below. This business was formerly part of the group's Roofing & Walling operating segment in prior years. Due to changes to internal management reporting and responsibilities to the Chief Operating Decision Maker in respect of the Roofing business following the sale of Alumasc Facades, this business is now included within the Roofing & Water Management segment.

### Half Year to 31 December 2018

	Revenue £000	Segmental operating result £000
Roofing & Water Management	28,558	2,321
Architectural Screening, Solar Shading & Balconies	10,193	(429)
Housebuilding Products & Ancillaries	5,594	883
Sub-total	44,345	2,775
Unallocated costs		(373)
Total	44,345	2,402
		£000
Segmental operating result		2,402
Brand amortisation		(119)
Past service cost in respect of GMP equalisation (see note 4)		(1,111)
Restructuring & relocation costs		(214)
Total operating profit		958

### Half Year to 31 December 2017

	Revenue £000	Segmental operating result £000
Roofing & Water Management	26,008	2,299
Architectural Screening, Solar Shading & Balconies	11,309	731
Housebuilding Products & Ancillaries	5,022	876
Sub-total	42,339	3,906
Unallocated costs		(319)
Total*	42,339	3,587
		£000
Segmental operating result		3,587
Brand amortisation		(126)
Loss on disposal of SCP assets		(218)
Profit on disposal of available-for-sale assets		426
Restructuring & relocation costs		(322)
Total operating profit		3,347

\* Total excludes the SCP business sold on 31 July 2017.

For the half year to 31 December 2018

# 6. Segmental analysis – continuing operations (continued) Full Year to 30 June 2018

	Revenue £000	Segmental operating result £000
Roofing & Water Management	54,608	4,935
Architectural Screening, Solar Shading & Balconies	21,957	786
Housebuilding Products & Ancillaries	10,483	1,660
Sub-total	87,048	7,381
Unallocated costs		(1,157)
Total*	87,048	6,224
		£000
Segmental operating result		6,224
Brand amortisation		(239)
Loss on disposal of SCP assets		(218)
Profit on disposal of available-for-sale assets		426
Restructuring & relocation costs		(322)
Wade acquisition costs		(235)
Total operating profit		5,636

\* Total excludes the SCP business sold on 31 July 2017.

### 7. Finance expenses

Half year to 31 December 2018 £000	Half year to 31 December 2017 £000	Year to 30 June 2018 £000
11 132	11 73	33 179
143	84	212
		494 706
	31 December 2018 £000 11 132	31 December 2018 £000         31 December 2017 £000           11         11           132         73           143         84           196         250

### 8. Tax expense

lax expense	Half year to 31 December 2018 £000	Half year to 31 December 2017 £000	Year to 30 June 2018 £000
Current tax:			
UK corporation tax – continuing operations	263	433	469
<ul> <li>discontinued operations</li> </ul>	33	5	90
Overseas tax	-	-	33
Amounts over provided in previous years	-	-	(2)
Total current tax	296	438	590
Deferred tax:			
Origination and reversal of temporary differences	94	150	491
Amounts under provided in previous years	-	-	5
Rate change adjustment	-	-	(29)
Total deferred tax	94	150	467
Total tax expense	390	588	1,057
Deferred tax recognised in other comprehensive income:			
Actuarial losses on pension schemes	(24)	(238)	467
Cash flow hedges	20	12	(45)
Tax (credited)/charged to other comprehensive income	(4)	(226)	422
Total tax charge in the statement of comprehensive income	386	362	1,479

### 9. Dividends

The Directors have approved an interim dividend per share of 2.95 pence (2017/18: 2.95 pence) which will be paid on 8 April 2019 to shareholders on the register at the close of business on 1 March 2019. The cash cost of the dividend is expected to be £1,062,000. In accordance with accounting requirements, as the dividend was approved after the statement of financial position date, it has not been accrued in the interim consolidated financial statements. A final dividend per share of 4.4 pence in respect of the 2017/18 financial year was paid at a cash cost of £1,583,000 during the six months to 31 December 2018.

### **10. Share based payments**

During the period the group awarded 90,000 options (2017/18: 210,000) under the Executive Share Option Scheme ("ESOS"). These options have an exercise price of 126.5 pence and require certain criteria to be fulfilled before vesting. No existing options (2017/18: 20,000) were exercised during the period and 200,000 existing options lapsed (2017/18: 40,000).

Total awards granted under the group's Long Term Incentive Plans ("LTIP") amounted to 373,267 (2017/18: 282,629). LTIP awards have no exercise price but are dependent on certain vesting criteria being met. 42,166 existing LTIP awards were exercised during the period (2017/18: none) and 222,464 existing LTIP awards lapsed (2017/18: none).

For the half year to 31 December 2018

### **11. Earnings per share**

Basic earnings per share is calculated by dividing the net profit for the period attributable to ordinary equity shareholders of the parent by the weighted average number of ordinary shares in issue during the period.

Diluted earnings per share is calculated by dividing the net profit attributable to ordinary equity shareholders of the parent by the weighted average number of ordinary shares in issue during the period, after allowing for the exercise of outstanding share options. The following sets out the income and share data used in the basic and diluted earnings per share calculations:

	Half year to 31 December 2018 £000	Half year to 31 December 2017 Restated £000	Year to 30 June 2018 Restated £000
Net profit attributable to equity holders of the parent – continuing operations Net profit attributable to equity holders of the parent – discontinued operations	262 2,767	2,430 21	3,963 354
	3,029	2,451	4,317
	000s	000s	000s
Basic weighted average number of shares Dilutive potential ordinary shares – employee share options	35,983 23	35,772 694	35,830 361
Diluted weighted average number of shares	36,006	36,466	36,191

### Calculation of underlying earnings per share from continuing operations:

	Half year to 31 December 2018 £000	Half year to 31 December 2017 Restated £000	Year to 30 June 2018 Restated £000
Reported profit before taxation from continuing operations	619	3,013	4,930
Brand amortisation	119	126	239
IAS 19 net pension scheme finance costs	196	250	494
Pension GMP equalisation	1,111	-	-
Restructuring & relocation costs	214	322	322
Loss on disposal of SCP assets	-	218	218
Profit on disposal of available-for-sale assets	-	(426)	(426)
Wade acquisition costs	-	-	235
Underlying profit before taxation from continuing operations	2,259	3,503	6,012
Tax at underlying group tax rate of 20.3% (2017/18 first half year: 20.3%; full year: 20.3%)	(459)	(711)	(1,220)
Underlying earnings from continuing operations	1,800	2,792	4,792
Weighted average number of shares	35,983	35,772	35,830
Underlying earnings per share from continuing operations	5.0p	7.8p	13.4p

### 12. Movement in net cash/(debt)

	Cash and bank overdrafts £'000	Bank Ioans £'000	Net cash £'000
At 1 July 2017	9,014	(2,938)	6,076
Cash flow movements	(3,659)	-	(3,659)
Non-cash movements	-	(15)	(15)
Effect of foreign exchange rates	(11)	_	(11)
At 31 December 2017	5,344	(2,953)	2,391

	Cash and bank overdrafts £'000	Bank Ioans £'000	Net debt £'000
At 1 July 2018	4,656	(9,468)	(4,812)
Cash flow movements	1,013	3,500	4,513
Non-cash movements	-	(14)	(14)
Effect of foreign exchange rates	16	-	16
At 31 December 2018	5,685	(5,982)	(297)

### 13. Related party disclosure

The group has a related party relationship with its Directors and with its UK pension schemes. There has been no material change in the nature of the related party transactions described in the Report and Accounts 2018. Related party information is disclosed in note 28 of that document.

### 14. IFRS 15 impact of transition and first half year

### Transition

The group has taken advantage of the relief in IFRS 15 to reflect the aggregate effect of all modifications that occur before 1 July 2018 as a reduction to the group's profit and loss account reserve at 1 July 2018 by £76,000 because the net impact of adopting the new standard is not significant on the previously reported profit.

### Impact on six months to 31 December 2018

Had the group continued to report in accordance with IAS 18 "Revenue" for the six months ended 31 December 2018, it would have reported the following amounts in these financial statements:

Income statement extract:	As would have been reported £'000	Effect £'000	As reported under IFRS 15 £'000
Revenue	42,856	1,489	44,345
Underlying profit before tax	1,909	350	2,259
Statutory profit before tax	3,069	350	3,419
Tax expense	(319)	(71)	(390)
Statutory profit after tax	2,750	279	3,029
Statement of financial position extract:			
Contract assets/Accrued income (included in Trade & other receivables) Contract liabilities/Deferred income (included in Trade & other payables)	2,236 (922)	243 548	2,479 (374)

The main reasons for the differences are:

 Recognition of revenue and profit on an input cost method over time, measured by reference to the stage of completion of the contract, rather than on an output cost method over time based on Quantity Surveyor assessments;

• Resultant changes in the tax expense arising from the above adjustment.

For the half year to 31 December 2018

### **Responsibility Statement**

The Directors confirm that, to the best of their knowledge:

- a) the condensed consolidated interim financial statements have been prepared in accordance with IAS 34 "Interim Financial Reporting" as adopted by the EU; and
- b) the interim management report includes a fair review of the information required by:
  - DTR 4.2.7R of the Disclosure Guidance and Transparency Rules, being an indication of important events that have occurred during the first six months of the financial year and their impact on the condensed set of financial statements; and a description of the principal risks and uncertainties for the remaining six months of the year; and
  - DTR 4.2.8R of the Disclosure Guidance and Transparency Rules, being related party transactions that have taken place in the first six months of the current financial year and that have materially affected the financial position or performance of the group during that period; and any changes in the related party transactions described in the last annual report that could do so.

On behalf of the Board

**G P Hooper** Chief Executive A Magson Group Finance Director

# THE ALUMASC GROUP – BUSINESSES AND OPERATING LOCATIONS

### **Roofing & Water Management**

Waterproofing systems Alumasc Waterproofing White House Works Bold Road Sutton St Helens Merseyside WA9 4JG Tel: +44 (0) 1744 648400 Fax: +44 (0) 1744 648401 Email: info@alumasc-exteriors.co.uk Web: www.alumascroofing.co.uk

### Green roofing

Blackdown Horticultural Consultants Street Ash Nursery Combe St. Nicholas Chard Somerset TA20 3HZ Tel: +44 (0) 1460 234582 Fax: +44 (0) 845 0760267 Email: enquiries@blackdown.co.uk Web: www.blackdown.co.uk

### **Roofing services support systems**

Roof-Pro Systems Polwell Lane Burton Latimer Northamptonshire NN15 5PS Tel: +44 (0) 1536 383865 Fax: +44 (0) 1536 726859 Email: info@roof-pro.co.uk Web: www.roof-pro.co.uk

### Metal rainwater, roof, shower

and floor drainage systems Alumasc Water Management Solutions Station Road Burton Latimer Kettering Northamptonshire NN15 5JP Tel: +44 (0) 1536 383810 Fax: +44 (0) 1744 648401 Email: info@alumascwms.co.uk Web: www.alumascwms.co.uk

Rainclear Systems Unit 34 A Techno Trading Estate Ganton Way Swindon SN2 8ES Tel: +44 (0) 844 4142266 Fax: +44 (0) 844 4142277 Email: sales@rainclear.co.uk Web: www.rainclear.co.uk

### Metal drainage & access covers

Wade International Third Avenue Halstead Essex CO9 2SX Tel: +44 (0) 1787 475151 Fax: +44 (0) 1787 475579 Email: sales@wadeint.co.uk Web: www.wade.eu

### **Civil drainage systems**

Elkington Gatic Hammond House Holmestone Road Poulton Close Dover Kent CT17 0UF Tel: +44 (0) 1304 203545 Fax: +44 (0) 1304 215001 Email: info@gatic.com Web: www.gatic.com

### **Engineered** access covers

Elkington Gatic Hammond House Holmestone Road Poulton Close Dover Kent CT17 0UF Tel: +44 (0) 1304 203545 Fax: +44 (0) 1304 215001 Email: info@gatic.com Web: www.gatic.com

# Architectural Screening, Solar Shading & Balconies

Levolux Forward Drive Harrow Middlesex HA3 8NT Tel: +44 (0) 20 8863 9111 Fax: +44 (0) 20 8863 8760 Email: info@levolux.com Web: www.levolux.com

### **Housebuilding Products & Ancillaries**

### Ventilation products, access panels/ doors cavity closers/dry roof verge products Timles Building Products

Timloc Building Products Timloc House Ozone Park Howden East Riding of Yorkshire DN14 7SD Tel: +44 (0) 1405 765567 Fax: +44 (0) 1405 720479 Email: sales@timloc.co.uk Web: www.timloc.co.uk







The Alumasc Group plc Burton Latimer, Kettering Northamptonshire NN15 5JP Tel: +44(0) 1536 383844 Fax: +44(0) 1536 725069 info@alumasc.co.uk www.alumasc.co.uk